Child Welfare / Permanency Services
- Adoption Report Expeditor
- Birth Parent Counseling
- Child Summary Writer Program
- CHSofNJ Foster Care
- Domestic Adoption
- Post-Adoption Background & Search

Clinical / Mental Health / Behavioral Services
- Helping Others Grow
- Intensive Services Program (ISP)
- Ocean County Reunification Program
- Ocean Therapeutic Visitation Program
- Pre/Post Adoptive Counseling Services
- Childhood Separation and Loss Counseling
- Families And Children Enhancing Emotional Success (FACES)
- Foster Care Support Services
- Victims of Crime Compensation Counseling

Early Childhood / Parenting Services
- Child and Adult Care Food Program
- Child Care Resource and Referral
- First Steps Infant/Toddler Initiative

Maternal & Child Health / Family & Community Support Services
- Body & Soul Prenatal Health Education & Support Program
- CHSofNJ Mercer County WIC Program
- CUNA Prenatal Health Education & Support Program
- Heritage North Family Success Center
- Heritage South Family Success Center
- Ocean County Family Success Center
- Improving Pregnancy Outcomes: Every Woman Counts
- Trenton Makes - Words!

Kinship Services
- Kinship Navigator Program
- Kinship Legal Guardianship

School Based Programs
- 21st Century Community Learning Centers Positive Impact
- Kids Intervention with Kids in School (KIKS)
- Trenton Education Dance Institute (TEDI)

Head Start Programs
- Head Start/Early Head Start Center Based
- Head Start/Early Head Start Home Based

Our Vision is that every child lives in a safe and caring permanent family, enabled to learn and be all they can be, well beyond when our services end.
Dear Friends,

With the help of our 300 professional staff, 900 dedicated volunteers, 19 passionate Board members, 30 caring Auxiliary Board members, and wonderful donors like you, CHSofNJ touched the lives of 79,000 infants, children, youth, parents, grandparents, foster parents, and adoptive parents throughout NJ and Eastern PA during our 2016-2017 fiscal year.

BUT HOW CAN YOU KNOW THAT CHSofNJ IS A HIGH-PERFORMING ORGANIZATION?

Our contracts are reviewed and audited each year to maintain our New Jersey and Pennsylvania licenses. All agency processes are audited yearly by a respected accounting firm (CohnReznick), as well as monthly by our Board. Both our 2016-2017 audit and our 990 agency reports are on file for community review.

We evaluate our progress on our written program strengthening goals yearly. These goals go beyond contract deliverables and help shape service planning. And every five years, we host a strategic retreat to develop a comprehensive aspirational strategic plan with clear goals for the future. We use these goals along with input from our six parent advisory boards, our community needs assessments, and environmental trends to design our yearly operating business plans. These evaluations have enabled us to enhance our programs to address ever-evolving service needs. We invite you to visit www.chsofnj.org for our comprehensive list of programs, or to view some recent program evaluations. We have achieved remarkable outcomes, such as:

1. Assessments of our teacher-child interactions for our 270 Trenton Head Start/Abbott students were among the nation’s highest scores for 2017, confirming that students enrolled in our program receive the best possible start in their educational careers.

2. Our 21st Century Community Learning Centers program creates exciting and educational Science, Technology, Engineering, Arts, and Mathematics (STEAM) afterschool activities to keep 250 Trenton middle school students academically engaged and safe after the school day ends; students who participate in our STEAM program for 50 days or more demonstrate better school attendance and standardized test scores than their peers not enrolled in our program.

3. A three-year intensive evaluation found that 92% of graduates from our CUNA and Body & Soul prenatal education and support programs are significantly more likely to deliver full-term, healthy birthweight babies. Last year, 93% of CHSoNJ moms had full-term deliveries, compared to 88% of all Trenton moms.

4. Our Intensive Services Program (ISP) helped prevent further physical abuse and neglect for 88 Mercer County infants and children by ensuring parents enrolled change critical behaviors to regain custody when their child has been removed; if not, their child goes into permanent, loving adoption.

5. Our outstanding performance in our Families And Children Enhancing Emotional Success (FACES) counseling program helped the agency win a competitive contract to provide trauma treatment for child victims of domestic violence in Mercer County.

6. 1,342 grandparents in seven NJ counties received support from CHSoNJ and subsidies from the State of New Jersey through our Kinship Navigator and Guardianship programs to help them more successfully parent their grandchildren and find the resources they need to succeed.

7. Our Adoption and Post-Adoption services tripled, touching 1,285 lives last year.

8. Our Mercer County Women Infants & Children (WIC) services prevented malnourishment of 8,013 infants, toddlers, mothers, and pregnant mothers by providing nutritious supplemental foods such as formula, cheese, milk, fruits, and vegetables.

You, our wonderfully caring community, continue to offer your outstanding support through generous monetary contributions, tangible item donations, and selfless volunteerism. You have taken CHSoNJ’s mission and made it your own. We thank you for that, and for all that you have done and continue to do to help us save children’s lives and build healthy families.

CHSoNJ’s Mission, written in 1894, states that we find loving families for children to grow up in, protect children from harm, and help parents whenever possible to parent safely and competently so they can keep their children.

These three facets of our mission remain our core today.
The operating budget of CHSoNJ relies on funding from federal, state, and county government grants and private contributions, with a major portion of the budget coming from a collaborative partnership with several New Jersey state agencies. Although the funds we receive from these government grants are critical, unrestricted private dollars acquired through additional fundraising efforts are necessary to supplement most grants in order to provide the level of quality and the intensity of services that are imperative to achieve outcomes that save children’s lives and build healthy families.

### Income

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
<th>Percentage</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Government Contracts</td>
<td>$15,621,578</td>
<td>91.1%</td>
<td>$5,902,665</td>
<td>48.3%</td>
</tr>
<tr>
<td>Investment Income</td>
<td>$1,989,977</td>
<td>10.1%</td>
<td>$2,389,605</td>
<td>16.7%</td>
</tr>
<tr>
<td>Contributions (Donor/Donorship)</td>
<td>$3,251,572</td>
<td>4.62%</td>
<td>$3,357,916</td>
<td>16.0%</td>
</tr>
<tr>
<td>Other - Rental Income</td>
<td>$35,202</td>
<td>0.12%</td>
<td>$1,018,030</td>
<td>5.18%</td>
</tr>
<tr>
<td>Foundations</td>
<td>$311,398</td>
<td>1.68%</td>
<td>$953,348</td>
<td>4.85%</td>
</tr>
<tr>
<td>Endowment Subsidy</td>
<td>$290,139</td>
<td>1.48%</td>
<td>$900,934</td>
<td>4.58%</td>
</tr>
<tr>
<td>Client Service Fees</td>
<td>$200,953</td>
<td>1.02%</td>
<td>$835,240</td>
<td>4.25%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$19,657,489</strong></td>
<td><strong>100.00%</strong></td>
<td><strong>$5,902,665</strong></td>
<td><strong>48.34%</strong></td>
</tr>
</tbody>
</table>

### Statement of Operating Revenues and Expenditures, June 1, 2016 to May 31, 2017

<table>
<thead>
<tr>
<th>Item</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total</strong></td>
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<td>100.00%</td>
</tr>
</tbody>
</table>

A copy of the latest audit by CohnReznick, Independent Certified Public Accountants, is on file at the agency’s Trenton office.

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### Ways YOU Can Help Make a Difference

Every voluntary contribution, regardless of its size, makes a big difference!

#### Ways YOU Can Help

- **Individual, Corporate & Foundation Giving**
- **United Way & Amazon Smile Designations**
- CHSoNJ Special Events & Private Donor-Hosted Events
- Memorial or Honorarium Gifts & Bequests
- Employer Matching Gifts
- In-Kind Item & Property Donations

Your support helps maintain programs and services that save children’s lives and build healthy families throughout New Jersey and Eastern Pennsylvania.

Visit [www.chsofnj.org](http://www.chsofnj.org) to learn more about the many ways to give.
ANNUAL REPORT 2015-2016
9

滥交童期和抚养工作的59,168例

民行学与家庭关系支持

3,150例

Kinship Services

47,900例

生活在2016-2017

School-Based Services

350例

Children's Services

3,187例

Education, Mental Health, and Behavioral Services

2,484例

Child Welfare and Permanency

Maternal Child Health, Family, and Community Support

59,168例

Early Childhood and Parenting Services

79,900例

ANNUAL REPORT 2016-2017
4
Our Partners in Saving Children’s Lives and Building Healthy Families to date

Bert & Robert S. Ledger
Roisin Lynch
Kim Davis
Dennis Gillies
Amie Wimberly
Carol E. Kaltenbach
Sue Wilkins
Katherine Grace Anderson
Here we thank our wonderful donors for their commitment and generosity.

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